



High Altitude Leadership: What the World's Most Forbidding Peaks Teach Us About Success (J-B US non-Franchise Leadership)

By Chris Warner, Don Schmincke

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Leadership is often a risky, lonely role possessing nearly unbearable lows and fleeting highs. Despite this emotionally and intellectually draining roller coaster, a handful of leaders deliver stunning results, with great consistency. They push past current leadership trends in order to achieve the most extremely challenging goals. They don't fall prey to the platitudes or cliches we see so often see in leadership theory. Instead, they succeed by recognizing and surviving the dangers that challenge them as they take themselves and their teams to higher levels. These rare individuals are those that Chris Warner and Don Schmincke call High Altitude Leaders. In *High Altitude Leadership* they show how to become that kind of leader. The authors present a new approach to leadership development, based on ground-breaking scientific research, field-tested under the most brutal conditions on the most difficult summits, and successfully applied in the training of executives, management teams, and entrepreneurs throughout the world.

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Editorial Review

From Publishers Weekly

Starred Review. Warner is a mountaineer and entrepreneur (founder of mountaineering outfitter Earth Treks); Schmincke is an author (The Code of the Executive) and leadership consultant, though he's an MIT-trained scientist and engineer at heart. Having met on a charity climb in the Andes, they discovered similar opinions on human nature and management techniques, from which they developed the concept of "high altitude leadership." Warner and Schmincke identify eight psychological mindsets that paralyze organizations and individuals, undermining productivity: Fear, Selfishness, Tool Seduction, Arrogance, Lone Heroism, Cowardice, Comfort and Gravity. Each is discussed in its own chapter, beginning with an often tragic example from Warner's mountaineering life that shows pointedly how similar behavior can lead to workplace catastrophe. Schmincke prides himself on being a "mad scientist" rather than a management guru, focused on practical observation and common-sense application; he employs a deliciously sarcastic tone when discussing typical, ineffective managerial "magic cures" like Mission Statements and Codes of Values. The final chapter is devoted to caring, highlighting the importance of courage, moral code, efficacy, social responsibility, honor, patriotism, virtue, valor and sense of group identity. As much a life guide as a business primer, this book sports a helpful, engaging and positive plan for working together effectively and honestly. Copyright © Reed Business Information, a division of Reed Elsevier Inc. All rights reserved.

Review

"Fear, selfishness and arrogance - these are just some of the dangers that can threaten a climber's life, and in the high-threat world of global commerce and global security, they can destroy a country's or organization's future. Peak performance is about digging deeper to overcome the barriers of our own making. As Chris and Don assert, we have to dig deeper in order to climb higher."--**Ralph Heath**, Executive Vice President, Aeronautics, **Lockheed Martin Corporation**

"At last, something new has been written about leadership. The authors skillfully bridge the crosswalk between what is required of leaders in life and death situations scaling the world's highest peaks and the more mundane, but sometimes no less scary, halls of corporate America"--**Cathy A. Trower**, Ph.D. Research Director, Co-Principal Investigator Collaborative On Academic Careers in Higher Education (COACHE) **Harvard University**, Graduate School of Education.

"Chris Warner is living proof that courage and intellect provide a powerful leadership combination. He and Don Schmincke serve as outstanding guides for exploring what it takes to lead an organization into difficult and uncharted terrain. If you're an executive who searches for the occasional inspirational gut-check, this book is a must for your shelf."--**David Callahan**, executive editor, **SmartCEO Magazine**

From the Inside Flap

High Altitude Leadership

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teams to higher levels. These rare individuals are those that Chris Warner and Don Schmincke call High Altitude Leaders. In High Altitude Leadership they show how to become that kind of leader.

The authors present a new approach to leadership development, based on ground-breaking scientific research, field-tested under the most brutal conditions on the most difficult summits, and successfully applied in the training of executives, management teams, and entrepreneurs throughout the world.?

To thrive in the face of today's business challenges and tomorrow's unpredictable risks, you need to become the type of leader whose career, team, and company excels in the most extreme environments. You have to be the High Altitude Leader who uses every bit of your talent and every ounce of your strength to guide your team to peak performance. This book will show you how.

Users Review

From reader reviews:

Henrietta Jimerson:

This High Altitude Leadership: What the World's Most Forbidding Peaks Teach Us About Success (J-B US non-Franchise Leadership) book is simply not ordinary book, you have after that it the world is in your hands. The benefit you have by reading this book will be information inside this book incredible fresh, you will get facts which is getting deeper you actually read a lot of information you will get. This kind of High Altitude Leadership: What the World's Most Forbidding Peaks Teach Us About Success (J-B US non-Franchise Leadership) without we recognize teach the one who looking at it become critical in pondering and analyzing. Don't always be worry High Altitude Leadership: What the World's Most Forbidding Peaks Teach Us About Success (J-B US non-Franchise Leadership) can bring if you are and not make your handbag space or bookshelves' become full because you can have it in the lovely laptop even telephone. This High Altitude Leadership: What the World's Most Forbidding Peaks Teach Us About Success (J-B US non-Franchise Leadership) having fine arrangement in word and layout, so you will not sense uninterested in reading.

Sheilah Harvey:

High Altitude Leadership: What the World's Most Forbidding Peaks Teach Us About Success (J-B US non-Franchise Leadership) can be one of your beginning books that are good idea. We recommend that straight away because this reserve has good vocabulary that could increase your knowledge in terminology, easy to understand, bit entertaining but nonetheless delivering the information. The article author giving his/her effort to set every word into enjoyment arrangement in writing High Altitude Leadership: What the World's Most Forbidding Peaks Teach Us About Success (J-B US non-Franchise Leadership) however doesn't forget the main point, giving the reader the hottest in addition to based confirm resource info that maybe you can be among it. This great information may drawn you into brand-new stage of crucial pondering.

Larry Chaffin:

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Rhonda Rudder:

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