



The Nonverbal Communication Reader: Classic and Contemporary Readings, 3/E

By Laura K. Guerrero and Michael L. Hecht

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The third edition of this highly regarded collection continues to offer students contemporary, cutting-edge research as well as classic literature on nonverbal codes and functions. Designed for use as a supplement or as the sole text, it introduces readers to basic terms and skills and provides an easy-to-comprehend overview of research methods commonly used to investigate nonverbal behaviors. Salient topics include messages conveyed by individual nonverbal codes, how different codes work together to fulfill communication functions, and important communication theories about how people respond to the messages of others. The fifty-five carefully chosen articles in the latest edition emphasize practical applications of nonverbal communication in a wide variety of situations. Among the topics new to this edition are: relational violence; communicating with color; physical activity and the built environment; nonverbal cues conveying interest in dating; nonverbal behaviors affecting family functioning; nonverbal communication's role in counterterrorism; nonverbal social norms in online virtual environments; and sexual orientation's impact on nonverbal communication.

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